



Zampell Acquires Cobb Lloyd Refractories Limited

Zampell Holdings, LLC completed the successful acquisition of Cobb Lloyd Refractories Limited of Burntwood, Staffordshire, United Kingdom. This acquisition is a key step forward in furthering Zampell's commitment to building its service capabilities in the United Kingdom with Cobb Lloyd's focus on Energy from Waste, Biomass, and Incineration.

"Our dedication to Energy from Waste makes Cobb Lloyd a perfect fit for our growth plans in the UK," said Brian Zampell, president of Zampell. "More importantly, I feel like Cobb Lloyd has the right cultural fit to be a success within Zampell."

As part of this acquisition, Cobb Lloyd will merge with Zampell Limited, a UK Zampell affiliate that provides installation and engineering services in the refractories industry, giving the overall business greater resources to better service the marketplace. The brand will eventually be merged into one, with the operations coming together under the Zampell name.

"The acquisition will allow Cobb Lloyd and Zampell to share the wealth of experience and knowledge across the industries in which we work, in particular the Waste to Energy, Biomass and Incineration sectors," said Graeme Corbet, Managing Director of Cobb Lloyd.

Along with Vulcan Refractories,



another Zampell affiliate, the group will also be better positioned to service the Energy from Waste market since it can control the production, supply and installation of quality refractory tiles for boiler linings. With Vulcan's new, patented "ZEROX" formula for tiles, Zampell and Cobb Lloyd together will have the best product at the best value available to the marketplace.

"This is a really exciting time for Zampell and Vulcan in Europe," said Gary Dukes, the managing director for all of Zampell's operations in Europe. "We are confident that with Graeme and his team, coupled with our great employees and products in Denmark and England, we have the best capability in the market for maintaining our customers' facilities. Through our process of continuous improvement, we will strive to be even better."

Cobb Lloyd is a family business run by the Corbet family and based in Burntwood, Staffordshire, outside of Birmingham. The Corbet family can trace its history in the masonry and refractories trade back almost two hundred years. One

of their ancestors in a previous business famously built the brick chimney for the chemical works at St. Rollox, Glasgow, that stood a little over 435 feet, or 132 meters. Graeme Corbet and his son, Calum, are currently active in the business and will continue managing the operation going forward as a part of Zampell.

Brian Zampell and Graeme Corbet first met in November 2009 and maintained contact over the years since Cobb Lloyd is a customer of Vulcan Refractories. Zampell and Cobb Lloyd found ways to help each other out with different projects and materials over the years. Graeme also made a visit to Zampell's corporate offices in Newburyport, Massachusetts, in October 2014 while on holiday in New England, giving him a chance to meet Jim Zampell, Zampell's chairman, and some other members of the management team who were on site that day. This ongoing relationship eventually culminated in this exciting new acquisition for Zampell and Cobb Lloyd.

"We have always felt that Graeme and his team would be a great fit for Zampell," Brian Zampell said. "They have a rich family history in the business, similar to us, and we always felt a natural camaraderie with Graeme whenever we bumped into each other in the marketplace."

New Release Agent Ecopart H 17-250 for the Most Complex Geometries



As innovation leaders, ASK Chemicals gathered their accumulated knowledge on highly effective release agents for gas curing processes and transferred this into the development of ECOPARTTM H 17-

250. This is particularly evident in the removal process of even the most complicated geometries. The excellent separation and creep properties of the material ease the removal process without any loss in quality. In addition, the release agent has a service

life twice as long as conventional release agents, thereby cutting the need for frequent applications. The application process itself is flexible and can be done manually or by an

automatic spraying system as required.

The release agent was designed in the research and technology center at ASK Chemicals in Hilden, Germany. The research team develops new and efficient solutions in cooperation with partners and in a constant dialogue with customers always with the aim of reducing emissions and other effects on the environment and on foundry employees. ECOPARTTM H 17-250 is an environmentally friendly product, as it is a water-based and solvent-free release agent.