



- R. K. Kinariwala

The Institute of Indian Foundrymen (IIF), Greater Mumbai Chapter, elected its new Chairman, Rajendrakumar K. Kinariwala.

B.E. in Metallurgy, R. K. Kinariwala is the Managing Director of Palm Alloy Steels Pvt Ltd, a Mumbai based castings company. He is a Managing Partner in M/S.S.R International (Exports), manufacturer of valves. Passionate about the Foundry sector of India, he is also actively involved in social service.

As the new Chairman of the IIF Greater Mumbai Chapter, he has many activities and responsibilities ahead of him. In an exclusive interview with the Metalworld team, Mr R.K. Kinariwala discusses his plans and expectations for GMC.

New Contribution in Foundry

As newly elected Chairman of the IIF, Greater Mumbai Chapter, what are your priorities for the foundry sector?

- I am thankful to all my Council Members in selecting me as Chairman of IIF - Greater Mumbai Chapter for the year 2011-2012. It gives me immense pride & privilege to be associated with this prestigious premium institute, GMC, for more than 35 years and I owe to this Chapter for my success as an entrepreneur.

It is time to give back something to GMC. As a Chairman, I have outlined some priorities :

- **Membership Growth is of prime importance.** I want to increase the membership by 30%. We are looking for quality members who will be involved in various activities of GMC.

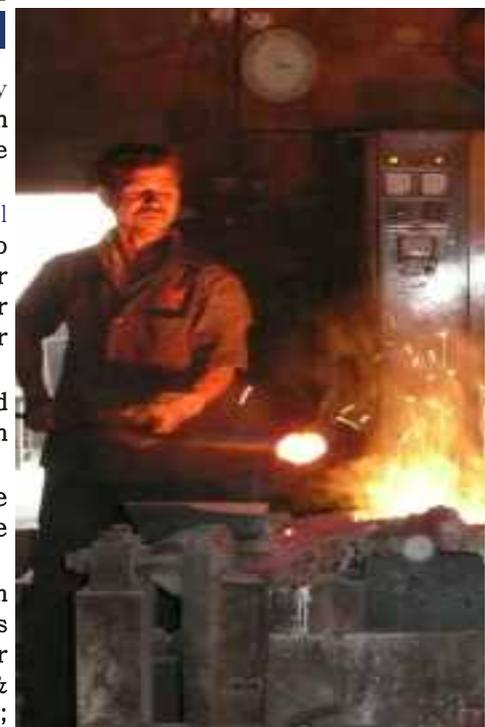
- **Interaction with students.** They are the future of our nation & with progressive technology we can give them practical know-how.

- **Invite professionals for technical talk.** We would like to invite people who are masters in their profession for technical talks and to share their experiences & achievements in their relative fields.

- **Visiting various foundries and offering technical services** are on priority list.

What are your views on the foundry / casting industry of the western region?

- The foundry industry is at large in a booming stage. With various projects in progress, there is a huge demand for castings. The Automobile & Engineering Sector are doing well;





resulting into the brighter side of various foundry. This is true specially for Cast Iron and S.G.Iron.

What are the infrastructural and legal difficulties faced by the casting units today? How do you propose to tackle them?

- Our country is second largest producer of metal casting in the world. In order to attain the No.1 position, the road ahead is full of challenges. There are several hindrances to produce better quality & quantity castings. These are some of the issues faced by the industry:

- Availability of Skilled Manpower to work in foundry.
- Mechanization of Small Scale Foundries.
- Consistency of casting users with commitment of order & payment schedule from valued customer.

The Small Scale industry is always a one man show. Government policies, regulations and legalities affect their working. People are wary of government paper works. Right from Sales Tax, Income Tax, Excise,

Custom, ESIC, PF, etc, there are many such procedures that the Small Scale industry finds difficult to handle.

In what way can the government help the sector? What are your expectations?

- Government should streamline its activities. In an era of Internet, some facilities can be made online to reduce the paper work. Instead of spending time in collecting all government forms from various departments, we can utilise this time in constructive work.

One example is of the industrial development of the Vasai-Virar zone. A new burden for this is the introduction of Local Body Tax (LBT), an additional paper work for the companies. The time and money spent in filling up various forms and visiting government offices; the same can be spent on actually developing infrastructure in the region.

As citizens we wish to contribute to the development of industries. Government should help the industry by organizing meetings with international foundry, especially with

Japan & Germany. This will enable us to adopt mechanization and technology to improve our efficiency.

Tell us about Palm Alloy Steels, its products and services.

- I would like to speak about our Company Palm Alloy Steels Pvt Ltd. It was a sick unit & was purchased by us in the year 1992. Since then, we are supplying castings to Textile, Fertilizers, Cement, Pumps, and Metals sector, to name a few.

Palm Alloy Steels Pvt Ltd, an ISO 9001: 2008 company, is based in Mumbai, having its facility in Virar. The company has elevated and established itself as one of the leading manufacturers of Industrial Steel, Alloy Steel & Stainless Steel Castings of various grade and compositions. The company is run by technocrats working in this sector for more than 30 years.

I am also engaged in vocational services and 'End Polio' campaign.

It is my endeavor to bring all foundry related members together and do valuable contribution for the country.

○○○